

meet in italy
FOR LIFE SCIENCES | 2023

MEET YOUR NEXT PARTNER AT
ONE OF THE LARGEST LIFE SCIENCES
PARTNERING EVENTS IN EUROPE

ORGANISED BY  **ALISEI**
Advanced Life Sciences in Italy

Meet in Italy for Life Sciences - MIT4LS is an initiative powered by **ALISEI**, the National Technological Cluster that represents Life Sciences in Italy. **Enterprise Europe Network - EEN** supports ALISEI in the organization and coordination of Meet in Italy for Life Sciences - MIT4LS.

Italy is one of the most active and dynamic european country in the Life Sciences sector, in terms of scientific production, industrial competitiveness, specialization, investments in Research & Development and scientific excellences, with **more than 5.500 companies and 150 research centers** operating in the field, besides a top level national healthcare system.

Since 2014, Meet in Italy for Life Sciences has achieved the main stage and it has been the main international event in Italy where all the Life Sciences stakeholders (companies, startups, research centers, investors, clinicians, public organizations) can meet, explore and discuss about partnering, investments, business opportunities and the latest trends in the sector.

LIFE SCIENCES IN ITALY



BROKERAGE EVENT - 26TH/27TH OCTOBER 2023

MATCHMAKING AND NETWORKING SESSION

One-to-one meetings through the online networking platform powered by the Enterprise Europe Network (EEN) - **b2match**.
With the participation of Universities, Research Centres and Research Hospitals TTOs, the Brokerage Event also allows the expression of the early stage research.

STARTUP BREEDING

PROMOTING INNOVATION AND INVESTMENTS

Coaching pathway for startups to improve their business ideas, finally presenting their pitch in front of investors and potential partners at the closing event - **Final Pitching Event** - 31st October 2023, Milan, Palazzo Mezzanotte.

FINAL EVENT - 31ST OCTOBER 2023

MEET ALL PLAYERS OF THE LIFESCIENCES VALUES CHAIN

The event ends the entire journey of Meet in Italy for Life Sciences and will be an important opportunity to meet in person, in the historic headquarters of the Milan Stock Exchange Palazzo Mezzanotte, the Italian and International players to develop new synergies. The event will leave room for speeches by different actors in the Life Sciences sector, from research to finance. It will provide space to continue and strengthen the networking initiated with the Brokerage Event and will conclude the path of Startup Breeding with the Final Pitching Event and the awarding of the selected Startups.

SPONSOR & EXHIBIT OPTIONS

CUSTOMISATION SERVICE

The opportunity to enrich the participation and maximise the success with a company showcase or event sponsorship.

MIT4LS IN NUMBERS

+130

ENTERPRISE EUROPE
NETWORKS INVOLVED

+700

STARTUPS AT THE
BROKERAGE EVENT

+100000

INTERNATIONAL
ONE-TO-ONE MEETINGS

+30

PARTICIPATING
COUNTRIES

+110

STARTUPS SELECTED
FOR STARTUP BREEDING

+140

INVESTORS AND CORPORATE
REPRESENTATIVES INVOLVED

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BROKERAGE EVENT MATCHMAKING AND NETWORKING

Fostering partnering and networking among all relevant Life Sciences stakeholders at international level has always been the main goal of **MIT4LS**.

For this reason, the Brokerage Event (BE) represents the beating heart of the event. It is a unique initiative dedicated to the matchmaking and networking among all the different operators into Life Sciences' field, from basic research to government and regional institutions, till financial and business companies.

It will be an unique occasion to organize one-to-one meetings through the partnering platform powered by the Enterprise Europe Network, **b2match**.

TARGET SECTORS

- medical devices • pharma and biotech
- ICT for health • nutraceuticals • related value chain

PARTICIPATING ORGANISATIONS

- universities • startups • companies • investors • public and private research organisations and Hospitals • healthcare organisations
- associations, clusters and innovation hubs



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BROKERAGE EVENT
MATCHMAKING AND NETWORKING

WHEN?
26TH/27TH OCTOBER 2023





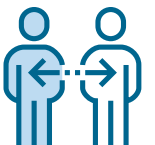



WHERE?
ONLINE - ON B2MATCH PLATFORM

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BROKERAGE EVENT | 2023

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NUMBERS

Previous editions:								
Florence 2014	150	40	16	14	650	130	14.000	12
Milan 2015	265	73	23	25	1.400	630	33.500	57
Rome 2016	324	95	25	29	1.550	726	40.000	65
Turin 2017	350	124	30	31	2.000	1.156	90.000	71
Bologna 2018	420	111	30	37	1.700	750	70.000	120
Trieste 2019	400	106	31	31	1.600	713	97.500	136
Genoa 2021	525	100	30	35	1.350	621	50.000	139
Phygital Version 2022	500	100	55	30	1.000	500	50.000	110
	Participating Organisations	Participating Startups	% Foreign Organisations	Participating Countries	Matchmaking meetings	International meetings	Profile views	EEN involved

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BROKERAGE EVENT | 2023

organized with the support of



Over the years, more than 700 startups attended the Brokerage Event. For this reason, a specific initiative dedicated to Italian and international Life Sciences startups was created in 2016: **MIT4LS Startup Breeding**.

The goal is to provide startups with skills, tools and connections in order to enhance and fully exploit their business potential, thanks to the support of a relevant network of mentors, coaches, experts and various investors.

The startupper begin a tailor-made coaching journey with mentors and experts in Life Sciences, to develop an effective pitch and improve their business ideas.

In the second phase, the pitch will be presented on the occasion of the closing event - **Final Pitching Event** - in front of an audience of potential business partners and international investors.

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STARTUP BREEDING
THE HOUSE OF LIFE SCIENCES STARTUPS

Previous editions:

+330

APPLICATIONS

+110

STARTUPS

+140

INVESTORS AND CORPORATE
REPRESENTATIVES

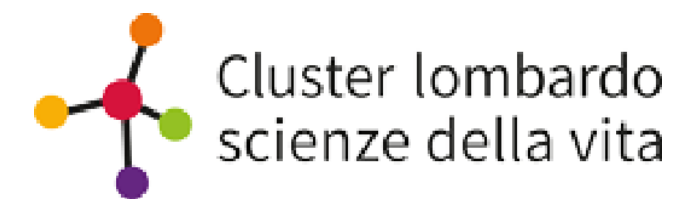
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STARTUP BREEDING 2023

Startup Breeding is supported by an extensive network of organisations and its dedicated to Life Sciences innovative startups and business proposals:



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FINAL EVENT
MEET ALL PLAYERS IN THE LIFE SCIENCES VALUE CHAIN

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FINAL EVENT
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WHEN?
31ST OCTOBER 2023

WHERE?
MILAN, PALAZZO MEZZANOTTE

Will participate:

RESEARCH AND ACADEMIA



STARTUPS



ENTERPRISES



FINANCE



5 BUSINESS ASSOCIATIONS

AIOP - Italian Association of Private Hospitals

Confindustria Medical Devices

Egualia - Generic Medicine Industries

Farindustria - Italian Association of Pharmaceutical Industries

Federchimica - Assobiotec - Italian Association of Biotechnological Industries

4 NATIONAL RESEARCH CENTRES

CNR - National Research Council

ENEA - National Agency for New Technologies, Energy and Sustainable Economic Development

INFN - National Institute for Nuclear Physics

ISS - National Institute of Health

14 REGIONAL REPRESENTATIVES

ART-ER (Emilia Romagna)

Bioindustry Park Silvano Fumero S.p.A. Benefit Company (Piedmont)

BioTecnoMed Consortium (Calabria)

Campania Bioscience Technology District (Campania)

Lazio Innova (Lazio)

Liguria Life Sciences Hub (Liguria)

Lombardy Life Sciences Cluster (Lombardy)

Micro and Nano Systems Technology District (Sicily)

Puglia H-Bio Human Health and Biotechnology District (Puglia)

Sardinia Research (Sardinia)

Trentino Innovation Hub Foundation - HIT (Trentino-Alto Adige)

Tuscany Life Sciences Foundation (Tuscany)

Upper Adriatic Technology Hub (Friuli-Venezia Giulia)

Veneto Innovation (Veneto)

MEET ALISEI PARTNERS
AND OTHER LIFE SCIENCES
STAKEHOLDERS
AT MEET IN ITALY
FOR LIFE SCIENCES - **MIT4LS**

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JOIN US AT MIT4LS 2023

WWW.MEETINITALYLIFESCIENCES.EU/EN/

WWW.CLUSTERALISEI.IT

SEGRETERIA@CLUSTERALISEI.IT - +39 02 82950723

