



# MEET IN ITALY FOR LIFE SCIENCES 2023

OUR MISSION IS TO ENSURE THE GENERATION OF NEW AND BETTER FUTURE

#### WHY YOU





Because you are professionally interested in and you have the ability to evaluate all opportunities offered by participating in "Meet in Italy for Life Sciences — MIT4LS": the event organized in Milan by the Cluster ALISEI — Advanced Life Sciences in Italy



- MIT4LS BROKERAGE EVENT
  - October 26 and 27, 2023, online on the b2match platform: one to one meetings among sector operators (institutions, researchers, companies, healthcare organisations, investors, life sciences stakeholders).
- MIT4LS STARTUP BREEDING
  - Coaching and mentorship for selected startups and pitch presentation during the final event, in front of potential investors and partners.
- FINAL EVENT October 31, 2023, Milan (Palazzo Mezzanotte) and online
  Networking, discussion about Life Sciences in Italy and pitch presentation.



### MIT4LS - EDITION 2023





#### MIT4LS - BROKERAGE EVENT

October 26 and 27, 2023, online on the b2match platform: During the virtual sessions, through the platform, you will have access to:

- Company profile;
- Matchmaking and messaging;
- Mobile app;
- Integrated system for 1:1 video call;
- Webinar and streaming.Platform is granted for free to every participant.

#### FINAL EVENT - October 31, 2023, Milan (Palazzo Mezzanotte) and online

Networking, discussion about Life Sciences in Italy and pitch presentation from some of the selected startups

- → throughout the day, you may have access to the following features:
- Participation and brand registration among the event's partners;
- Availability of a dedicated stand;
- Space and time for intervention and presentation; Gala dinner (5 people max).

### WHO WE ARE





ALISEI is a public-private association born on the initiative of the Ministry of University and Research, aimed at the establishment of National Technological Clusters.

**ALISEI** – directly an indirectly – brings together the main stakeholders in the field of Life Sciences.

- Industrial associations
- Regional clusters
- Research centres
- Companies
- Innovation hubs
- Districts
- Universities

ALISEI PROMOTES INNOVATION AND RESEARCH IN THE LIFE SCIENCES SECTOR, TO INCREASE ITALIAN COMPETITIVENESS



1,8 million

**EMPLOYEES** 



252 billion €

VALUE OF PRODUCTION



10,6%

**GDP** 



5.537

**COMPANIES** 



6,1 billion €

INVESTMENTS IN R&D

#### WHY TAKING PART





Participating offers major financial operators the opportunity to understand and deepen their relationship with the Life Sciences sector in Italy, which is still relatively underrepresented in the portfolios of large asset management firms, despite:

- The sector represents 10% of the Italian GDP;
- Market is experiencing <u>rapid and predictable growth</u>, given the progressive aging of the population and the increasing focus on personal care;
- The sector **profitability** is stable and high;
- ▼ The EU4Health financing plan in underway;
- The <u>Industrial strategy for Europe</u>, which aim is to bring back the production of medicines and medical devices to Europe;
- The various <u>possibilities</u> for Investment in: listed companies, companies going public, established firms, startups and projects.
- The guarantee offered to investors by the presence of a <u>virtuous mechanism</u> operated by ALISEI, which has been connecting the most qualified research institutions with the pharmaceutical and biomedical industries for years.





### WHAT WE OFFER





The financial world will be present at the meeting in all its components: Venture Capital, Private Equity, Large Investment funds, operators and professionals.

#### ALISEI's support consists of:

The opportunity of being an active participant in the "MEET IN ITALY FOR LIFE SCIENCES 2023", event where the Italian Life Sciences ecosystem interfaces with the Market

The opportunity to meet and connect with individuals involved in research and development of products/services in advanced Life Sciences

The access to a dedicated platform that allows you to explore innovative research projects, get to know all the participating stakeholders, and arrange one-to-one meetings with them.

The chance to learn about the financial and economic characteristics of ALISEI's members, the performance and value multipliers of Life Sciences sector, and the success stories of several start-ups and affiliated companies

## WHAT YOU NEED TO DO





Register for MEET IN ITALY FOR LIFE SCIENCES 2023 event using the form provided in the next slide.

Participation fee shall be construed as follows:

- Participation and brand registration among the event's partners → € 5.000,00; (gala dinner included 5 pax)
- Availability of a dedicated stand → € 5.000,00;
- Space and time for intervention and presentation → € 5.000,00;

Be present in Milan on October 31st, 2023, to meet in person the people, companies, and institutions you selected while exploring the platform.





Download the the form to be filled in and send it to segreteria@clusteralisei.it.

The submission of the registration form must contain the details of the bank transfer.

For further information, please contact:

segreteria@clusteralisei.it

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